

SAP SD Course Content:35-40hours

Course Outline

Master data:

- Organizational Structures
- Business Partners

Sales Processing:

- Creating and processing sales orders
- Sales document types
- Item categories
- Schedule line categories
- Partner determination
- Contracts and scheduling agreements
- Incompletion logs
- Material determination, material listing/exclusion
- Free goods

Delivery Processing:

- Creating and processing deliveries
- Controlling inbound and outbound deliveries
- Packing
- Packing Functions
- good receipt and goods issue
- Stock transfer with delivery

Billing Processing:

- Forms of Billing
- Credit and Debit memos
- Methods for creating Billing Documents
- Collective processing of billing documents
- Accounts Determination

- Business Area account assignment
- Special Features of SD & FI Interface

Pricing Procedures:

- Defining and maintaining prices, surcharges, and discounts
- Creating condition tables, access sequences, and condition types
- Using prices and other conditions in sales documents
- Promotions and Rebate processing

Cross Functional settings in SD:

- Copying control
- Output determination
- Text Control
- Overview of configuring printed documents in SD
- Introduction to basic system enhancements(user exits)
- Introduction to personalization (e.g. transaction variants)